

Postal & Delivery Conference

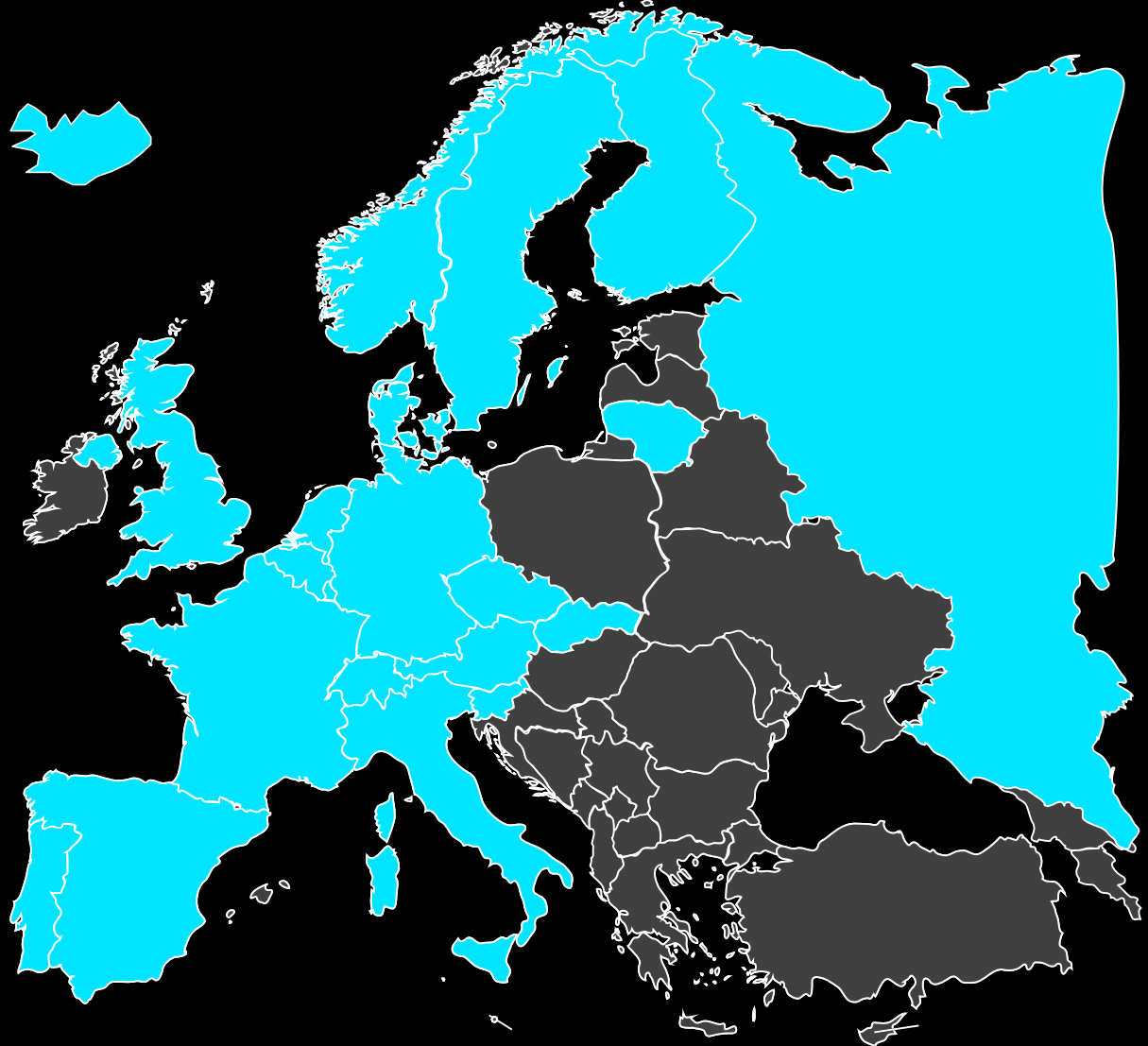
The future of the postal & delivery industry

Copenhagen, 3rd May 2018,
Dr Henrik Okholm, Partner

Who is here today?

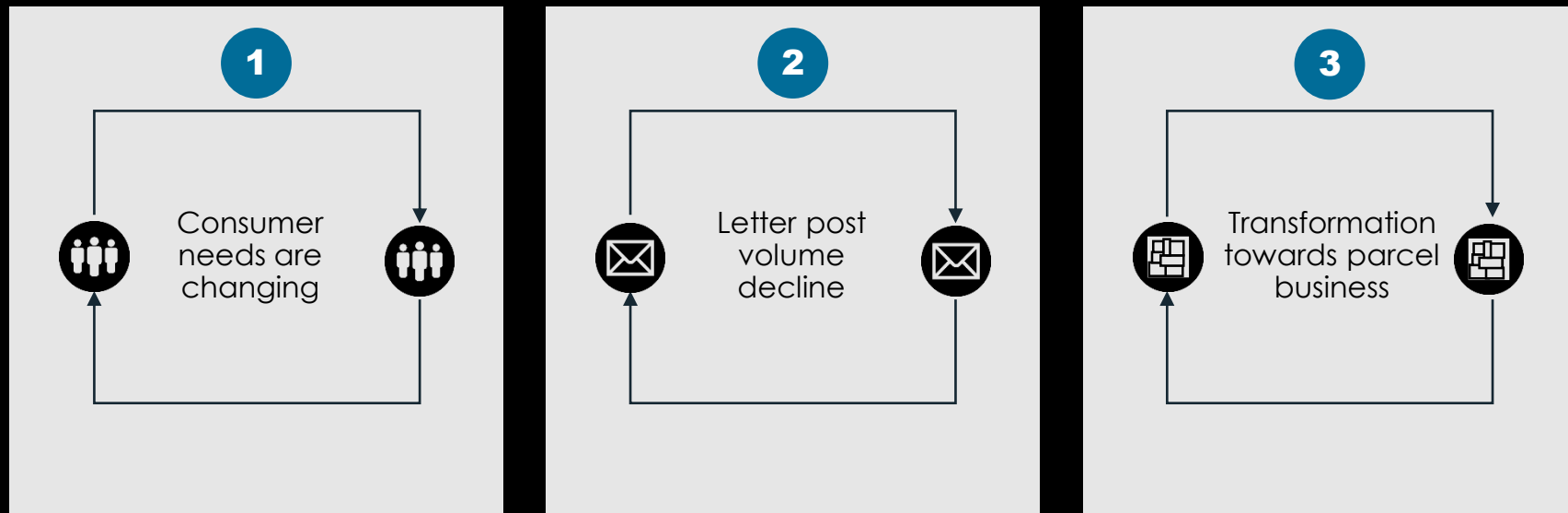
- 22 countries
- 85 guests
 - 33 from USPs
 - 15 from NRAs
 - 12 from non-USPs

+ EC, industry,
ecommerce, and
consumer associations



What are we discussing?

Main themes in the industry



Discussions about whether and how to update regulation

Programme

10.00 – Session 1
12.00 **Evolution of user needs across postal markets and the future of the Universal Service**

12.00 – **Lunch**
13.00

13.00 – Session 2
14.20 **International e-commerce delivery: new services, VAT rules and UPU remuneration models**

14.20 – **Coffee break**
14.50

14.50 – Session 3
16.10 **Price regulation and the cost orientation principle**

16.10 – **Summary of the day and key questions**
16.30

16.30 – **Reception**