

Postal & Delivery Conference 3 May 2018 in Copenhagen

The future of the postal & delivery industry

- Evolution of user needs across postal markets and the future of the USO
- International e-commerce delivery: new services, VAT rules and UPU remuneration models
- Price regulation and the cost orientation principle

Registration

Seats are limited. Please register no later than 23 April at

copenhageneconomics.com/postal-delivery-conference-2018

Cost & payment

€ 100 (includes VAT).
Registration is binding but transferable

Programme

09.00 – **Arrival and coffee**
09.45

09.45 – **Setting the scene**
10.00

Henrik Okholm, Partner, *Copenhagen Economics*

10.00 – **Session 1**
12.00 **Evolution of user needs across postal markets and the future of the Universal Service**

- Raphaël Goulet, Head of Unit, *DG Growth, European Commission*
- Jack Hamande, Chairman of the board 2018, *ERGP*
- Antonio Nicita, Commissioner, *AGCOM*; Professor, *University of Rome*
- Randi Hovde, Senior Advisor, *Norwegian Ministry of Transport and Communications*
- Rafael Crespo, Deputy Director for Postal Affairs, *Spanish Ministry of Public Works and Transport*; Chairman, *CERP*
- Alberta Corona, Head of postal unit, *AGCOM*; Workstream lead, *ERGP*
- Tim Schein, Senior Policy Researcher, *Citizens Advice UK*

Chaired by Anna Möller Boivie, MD Stockholm, *Copenhagen Economics*

12.00 – **Lunch**
13.00

13.00 – **Session 2**
14.20 **International e-commerce delivery: new services, VAT rules and UPU remuneration models**

- Peter Kjær Jensen, CEO, *PostNord Denmark*
- Mark Van der Horst, Director EU Public Affairs, *UPS*
- Samuel Laurinkari, Head of EU Affairs, *eBay*
- Beatriz Galvan, EU Relations Manager, *Correos*
- Robert Pochmarski, Senior expert, *DG Growth, European Commission*

Chaired by Sigurd Næss-Schmidt, Partner, *Copenhagen Economics*

14.20 – **Coffee break**
14.50

14.50 – **Session 3**
16.10 **Price regulation and the cost orientation principle**

- Lucia Fioravanti, Director of Regulatory Affairs, *Poste Italiane*
- Jack Hamande, Executive Board Member, *BIPT*
- Ilka Meyne, Senior expert national regulatory management, *Deutsche Post*
- Jiří Vošahlík, Head of costing and pricing, *Česká pošta*

Chaired by Henrik Okholm, Partner, *Copenhagen Economics*

16.10 – **Summary of the day and key questions**
16.30

Bruno Basalisco, Head of Digital Economy and Postal&Delivery service
Copenhagen Economics

16.30 – **Reception**